

## Message Text

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PAGE 01 BERN 02387 221115Z  
ACTION EUR-12

INFO OCT-01 ISO-00 EB-08 CCO-00 PASO-00 /021 W  
-----076825 221544Z /42

R 220950Z MAY 78  
FM AMEMBASSY BERN  
TO SECSTATE WASHDC 6295

UNCLAS BERN 2387

FOR EUR/EX

E.O. 11652: N/A  
TAGJ: F-5E OFFSET: CLEVELAND RTA & BROWN BOVERI CONTRACT  
TAGS: MASS, SZ

1. PLEASE PASS FOLLOWING TO  
MR. DALE FINLEY  
CHAIRMAN OF THE BOARD  
CLEVELAND REGIONAL TRANSIT AUTHORITY  
1404 EAST NINTH ST  
CLEVELAND, OHIO 44114  
TEL (216) 781-5100

2. HAVE RECEIVED FOLLOWING LETTER FROM BROWN-  
BOVERI: BEGIN TEXT: ONCE MORE WE CALL ON YOU  
IN CONNECTION WITH THE TIGER AIRCRAFT OFFSET AGREE-  
MENT. WE ARE INTERESTED IN A PROJECT OF THE ABOVE-  
MENTIONED CLEVELAND AUTHORITY WHO PLACED AN  
ORDER FOR 48 LIGHT RAIL VEHICLES WITH THE ITALIAN  
FIRM BREDAS AS MAIN CONTRACTOR WITH THE INSTRUCTION  
TO NAME SEVERAL ACCEPTABLE SUBCONTRACTORS FOR THE  
ELECTRIC PROPULSION EQUIPMENT. BREDAS SUGGESTED 3  
POSSIBLE SUB-SUPPLIERS, ONE OF THEM BBC, WHO PRESENTED  
THEIR PROPOSALS LAST WEEK TO THE PURCHASER IN CLEVELAND.  
THE LATTER WILL DECIDE ABOUT WHO IS GOING TO SUPPLY  
(AS SUBCONTRACTOR TO BREDAS) THE ELECTRIC PROPULSION  
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EQUIPMENT.

BBC SUGGESTED A SOLUTION  
WHICH COMPRISES SUPPLIES  
FROM THE 3 COUNTRIES, USA, CANADA, SWITZERLAND, FROM  
EACH ABOUT ONE THIRD OF THE TOTAL VOLUME (ABOUT \$9  
MILLION IN ALL). THE BBC PROJECT IS HANDLED BY OUR

NORTH BRUNSWICK (NJ) OFFICE.

AS THE SUBCONTRACTOR'S PRICE LEVEL IS NOT A  
CRITERION FOR THE PURCHASER (HIS CONTRACT WITH BRED  
INCLUDES THIS SUPPLY) AND OUR THECNOLOGY CERTAINLY  
BELONGS TO THE MOST ADVANCED, THERE REMAINS THE  
POLITICAL ASPECT. WE PROPOSE THAT THE SWISS CONTENT  
OF THE BBC PROPOSAL BE REGARDED AS OFFSER SUPPLY  
UNDER THE AFOREMENTIONED MOU AD IT IS HERE THAT WE  
ASK FOR YOUR ASSISTANCE. IN OUR OPINION IT MAY WELL BE  
IN THE (US) PUBLIC INTEREST TO DO A FURTHER STEP  
TOWARDS THE GOAL OF THE MOU BY CHOOSING BBC AS SUPPLIER  
OF THE ELECTRIC PROPULSION EQUIPMENT. YOU PROBABLY  
KNOW THAT THE WHOLE PROJECT IS HEAVILY SUBSIDIZED  
BY THE FEDERAL GOVT. WE WOULD BE PLEASED IF YOU  
SHOULD DEEM FIT TO SUPPORT OUR REQUEST WITH THE  
RESPONSIBLE AUTHORITIES IN THE USA. WE THANK YOU  
FOR ANY ASSISTANCE YOU CAN GIVE US. YOURS FAITHFULLY,  
BBC BROWN, BOVERI & CO, LTD. SIGNED: M.W. SCHAECHLIN  
AND H.U. WUERGLER. END TEXT.

3. WOULD APPRECIATE REPORT STATUS THIS MATTER.  
MARVIN L. WARNER, AMERICAN AMBASSADOR, BERN, SWITZERLAND.  
WARNER

NOTE BY OC/T: PASSED ABOVE ADDRESSEE.  
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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 22 may 1978  
**Decaption Date:** 01 jan 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 jan 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
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**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** n/a  
**Expiration:**  
**Film Number:** D780215-0703  
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**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
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**Reference:** n/a  
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**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
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**Subject:** F-5E OFFSET: CLEVELAND RTA & BROWN BOVERI CONTRACT  
**TAGS:** MASS, BBSR, SZ, CLEVELAND REGIONAL TRANSIT AUTHORIT, BROWN BOVERI & CO LTD  
**To:** STATE  
**Type:** TE  
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**Review Markings:**  
Sheryl P. Walter  
Declassified/Released  
US Department of State  
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20 Mar 2014  
**Markings:** Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014